

# Management Essentials (Module 3)

A one day session covering coaching for performance, developing and retaining talent and delivering results during change.

Great managers are critical to the success of every business, yet many individuals find themselves managing people with little or no formal development to help with this challenging role. The behaviours of leaders and managers directly affect the 'employee experience' which has been proven to correlate with business results and profitability. It has also been shown that the number one reason for people to leave organisations is down to their relationship with their line manager. In short, management is the most important role to get right in any organisation!

## Aim

This programme is the final one in a series of 3 best practice training modules that can be attended separately or as part of a programme to enable those who manage people to deliver high performance and achieve job satisfaction. This module focuses on the critical 21st century skills of coaching for performance, developing and retaining talent and delivering results during change

## Target Group

Business leaders, new, potential & established managers who want to learn and apply best practice skills management skills and behaviours

## Times

9.30 – 5.00pm

## Course Content

**By the end of the course delegates will:**

- Appreciate the value of coaching skills as a leader or manager
- Have practiced and received feedback on their coaching skills
- Understand their role in developing and retaining talent
- Be familiar in how people behave through change
- Understand how to coach people to perform during change

## Training Methods

Lots of input on best practice from an experienced business leader, senior manager and trainer with group discussion, examples and exercises to enable maximum transfer of learning back to the workplace. Prices are inclusive all materials (certificates and handouts), lunches and refreshments.

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